

No Second Chances: Strategies for SIOs in Media Relations

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Media Coverage We Would Love to See





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Monday, August 1, 2018

Int'l student enrollment up

State University President Mary Jones proudly announced in a news conference vesterday that student international enrollment has increased to record numbers.

"It's great that so many talented students from around the world want to

study at our university," said President Jones.

Rory Sanders, president of the University Student Association, agreed. "It's so important to have rela international students on our campus and in our classrooms. I learn so much from them."

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U.S. students learn
the importance of
travel and making
new friends
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By STU D. BROAD

Study abroad has never been more popular with U.S. college students. No longer seen as a "vacation," study abroad is seen by students, parents, and employers as a critical part of academic and career development.



Reuters

moose strongholds o United States, with veloping moose ecol to make gains. The agege increase in come from China". The Chinese government heavily in moose in the past decade, an ment to macrofauna pay dividends". Since expanded moose pa of arable land to ne moose numbers are to 60,000 making C exporter for the fire good news for neigl lia, a barren mooseinhabitents nonethel tiable desire for the o crease in Beijing-Ul anticipated to reliev relatively strained F but increase Mongol trade with its larger

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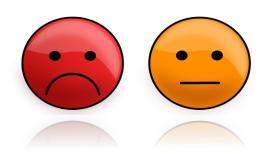


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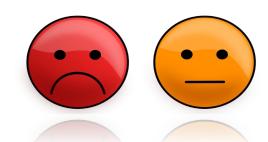






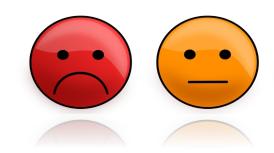






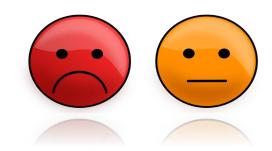






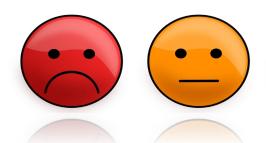
















Considerations

- Does the international office have a communications/media plan?
- Does the college/university have a communications/media plan?
- Are the SIO and staff prepared for pace of coverage, types of coverage, and current and local (sometimes very local) attitudes?
- Will there be time to think before the need to react? Likely no!
- Is the SIO prepared to address the good, the bad, and the ugly?



Learning from a Real-Life Event

The Context: Thinking about the Unthinkable

Paris Terrorist Attack Friday, November 13, 2015



Risk Management and Communication Protocol

- Did we have a plan?
- Did I feel prepared?
- What were some things we never thought would be needed?
- What was anticipated/unanticipated? By whom?
- How did we react? Need for quick solutions as event unfolded.

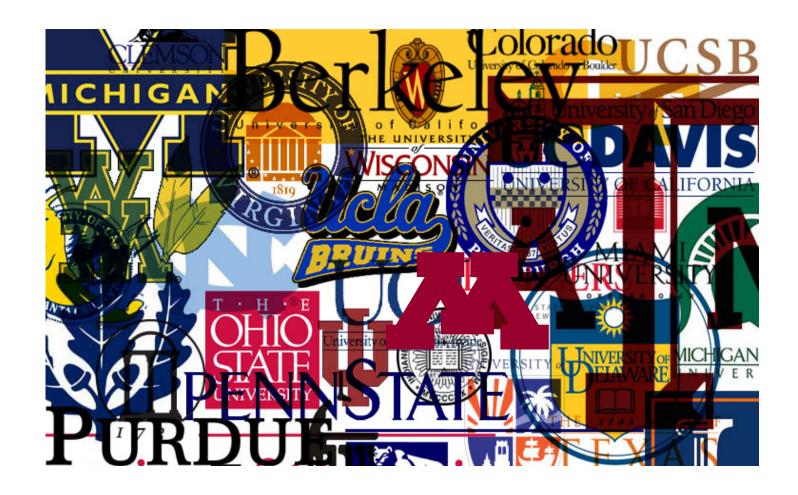


Assessment of Our Plan

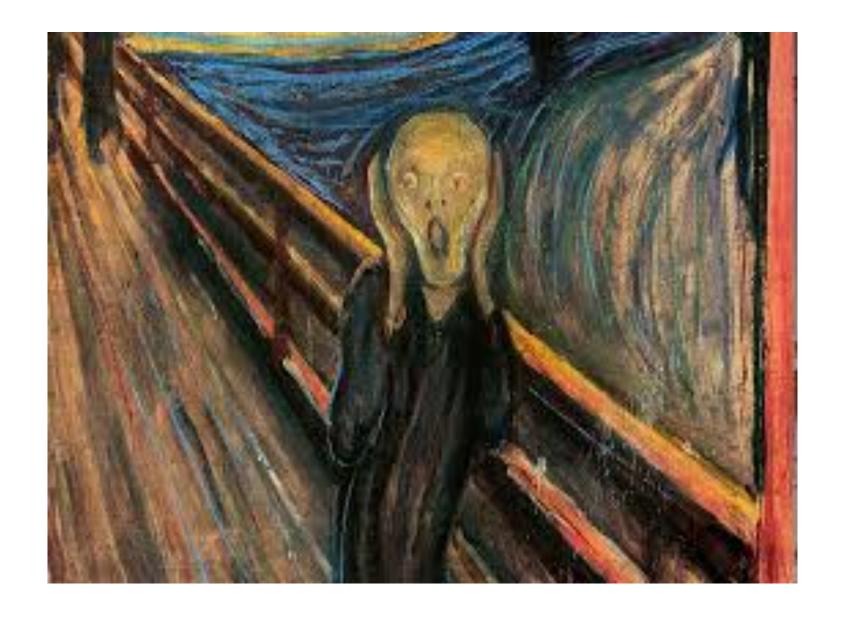
- Changes we have made
- Critical role of the Campus Media Relations Office
- Better knowledge of what is covered by insurance
- Acknowledge you can never fully prepare for something like Paris attack or 9/11



How is Higher Education Unique?









"You cannot eliminate the risk by trading your core values. If you do, you're abandoning the enterprise."

- Herman "Dutch" Leonard Harvard's Kennedy and Business schools



The Issue Spectrum Novelty Normal **True Crisis** Routine Catastrophe **Career/organization defining May impact reputation**









1. Clarify Coordination





2. Develop Scenarios and Approach

What

- Focus on broad categories
- ID risks



- Stakeholders directly/indirectly affected
- Stakeholders who will care
- Spokesperson leave room to elevate

Info

- Questions to ask in the moment
- Understand what is public/what is not public



2. Develop Scenarios and Approach

Tools

Know what resources you can bring to bear

Msg.

- Reflect your values
- Be transparent, empathetic, provide clear instruction

Plan

- Implement short-term tactics
- Monitor and manage long-term needs



3. Consider Goals and Objectives

- What do I want to convey?
- What difficult questions will I be asked?
- What questions do I want to be asked?





4. Practice Your Plan

- Media training
- Roundtables
- Do the everyday work well





Questions?



