

**AIEA**  
Leaders in International Higher Education  
**2022 ANNUAL CONFERENCE**  
Why the Internationalization of Higher Education Still Matters

## Global responses to the pandemic and the influence on intled's future

- Katie Orr, Nova Scotia Community College (Canada)
- Armin Heinemann, Bayreuth University (Germany)
- Norbertus Rijpmaer, Expertis in Labour Mobility & Graduate (The Netherlands)

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**Introduction**



**Norbertus Rijpmaer**  
Director Expertise in Labour Mobility  
Founder Careercoachwork, Coach, Researcher, Author & Speaker  
#11.11

**Global Mobility evolution fact:**

- Corporate bodies
- Higher Education Institutions
- Administrative offices

**Ingrida:** European & American office  
Global mobility survey 2021  
622 M student responses

**Careercoachwork:** Bridging the gap between education & the job market

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**Impact of the pandemic**

- Internationalization & mobility disrupted.
- 22 million jobs lost (according to OECD).
- World of work is changing (and students need to be prepared to deal with constant change).

**AIEA: Why does the internationalization of higher education still matter?**

Because of its strong connection to employability. Now more than ever the ROI of employability matters for both students and for HEIs.



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**ROI OF EMPLOYABILITY: AIR CIRCLE**



Source:  
ROI-LEADER series Internationalization in Higher Education, Henrike Hommeler & Carlie K. Deardorff

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**Why employability (still) matters**

- How do students decide?
  - Future career impact is (again) in 2021 most decisive factor at 96% ( $n=27,671$ )

DECISION MAKING (TOP 10)	
Future career impact	96%
Personal advice	64%
Information	54%
Opportunities for work experience	44%
Careers advice from academic staff	34%
Location	30%
Financial costs	26%
Ranking	24%
Accreditation	20%
Alumni	16%

**SUMMARY**  
27,671



Source: products, International Student Survey 2021/22

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**Career support: a smart investment**

- Prospective students:
  - 72% believe graduate employment rate is the most important factor to rank an institution (GSS International Student Survey)
- Current Students:
  - 96% says future career impact is #1 for decision making (iGraduate International Student Barometer)
- Alumni:
  - career success, financial gain & career aspiration are the top three motivations for pursuing a college education (National Alumni Career Mobility Survey)



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**But investment of HEIs is low**  
9x more spent on marketing



Source: NSCC Total graduate enrollment 2019 - Financial Services working data

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**Recognize & articulate (co-curricular) experiences into marketable employability skills**

Let's listen to Katie Orr and Armin Heinemann



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**nscc** Nova Scotia Community College

- 10 k full time students
- 13 campuses (mostly rural)
- short programs (1 & 2 year) for certificate/diploma learning and employment
- international students: challenge to retain into local labour market
- outbound students: how to embed employability in OSO\*



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**NSCC: lessons learned from virtual employability initiatives - outbound**

• 2021 NSCC GSO CICan innovation projects embedding employability skills and impact assessment into virtual international exchange, COIL

CP CAREER ROUTE PLANNER<sup>®</sup>

Global Opportunities USA Canada ATEA

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**NSCC: lessons learned from virtual employability initiatives - outbound**

• 2022: CareerProfessor app and webinars part of pre-departure course; compare virtual vs. in person employability impact assessment

TOP 5 SKILLS GAINED THROUGH MOBILITY

- Cultural Awareness
- Adaptability & Persistence
- Empathy & Cultural Understanding
- Creativity & Initiative
- Teamwork

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**NSCC: lessons learned from virtual employability initiatives - inbound**

Pathway to Study Program

PRICD Study and Stay Hong Kong OCTOBER 25TH, FRIDAY 11:30AM - 12:30PM

Hong Kong Ghana

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**NSCC: lessons learned from virtual employability initiatives - outbound**

- Higher engagement and participation in virtual workshops
- leveraged capacity at multiple campuses
- International students studying at NSCC from their home country: will they be able to work in NS after they complete their program?

Post Graduate Must Know Information Royal Jubilee

NSCC Alumni Table M!

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**Towards a glocal academic employability**

Wohnen und Arbeiten in Deutschland

- UBI is located in a rural albeit highly industrial region (Second highest industrial density in Europe)
- International students (and to a certain extend national students) tend to move to metropolitan areas (rural flight) to apply for jobs
- Skilled labour shortage in rural areas
- Many hidden champions aiming for the global market are located in rural areas in Germany
- Lack of cooperative transition management into the labour market

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**Towards a glocal academic employability**

University strategies: Developing innovative concepts for entrepreneurship, networks, trainings and workshops

- The university supports start-up culture and fosters the environment for entrepreneurial activities with strong research and interdisciplinary development
- Promotion of cooperative transition management into the labour market for migrant programmes as a blueprint for international career development in the region
- "PROFI in MINT" and "Ingraga" (both DAAD funded) take a multidimensional approach by offering specialised language courses, intercultural training, training up-to-date vocational training, certificate courses as a modular concept

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**Towards a glocal academic employability**

Post Covid Challenges:

- Careers & Mobility has shifted to 'glocal'
- Chinese students now staying longer in Germany to study, collect first professional experience and then return home
- Requirement for the labour market begins with the start of the study programme: Implementing measurements and information on employability as part of the study experience
- Cooperative transition management as element of Third Mission

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**Discussion Time**

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